



# MONTHLY COMPENSATION CHART

## RETAIL PROFITS & COMMISSIONS FROM YOUR PERSONAL GROUP \*

DEALER	MANAGER	DIRECTOR	DIRECTOR REBATES
Purchase product from Upline or Company sell product for Retail Profit and Sponsor New Distributors	Accumulate \$3,000 Of Personal Group Retail Volume (PGRV) over any period of time. Then activate to Manager status with \$300 of Personal Retail Volume at Dealer price in one calendar month.	Accumulate \$6,000 of Personal Group Retail Volume (PGRV) over any period of time. Then activate to Director status with \$600 of Personal Retail Volume at Manager price in one calendar month.	Achieve \$500 of Personal Group Retail Volume (PGRV) during the current commission period of which \$100 is Personal Retail volume.
Purchase product at a <b>20%</b> Discount off of Suggested Retail Price	Purchase product at a <b>30%</b> Discount off of Suggested Retail Price	Purchase product at a <b>40%</b> Discount off of Suggested Retail Price	Earn an extra <b>10%</b>
Earn a <b>10%</b> Profit on all volume generated by Retail Direct Purchases	Earn a <b>10%</b> Wholesale Profit on all volume generated by Dealers	Earn a <b>10%</b> Wholesale Profit on all volume generated by Managers	Rebate on your Personal Purchases and all volume generated by Retail Direct Customers, Dealers, and Managers in your Personal Group
	Earn a <b>20%</b> Profit on all volume generated by Retail Direct Purchases	Earn a <b>20%</b> Wholesale Profit on all volume generated by Dealers	
		Earn a <b>30%</b> Profit on all volume generated by Retail Direct Purchases	

QUICK START Manager and Director Options		
	MANAGER	DIRECTOR
Volume Levels	<b>\$795 PV</b> OR <b>\$3000 PGRV</b>	<b>\$1495 PV</b> OR <b>\$6000 PGRV</b>

All volume for advancement is cumulative over any period of time.

Commission checks are activated by \$100 PV or by participating in the monthly Autoship Program.

Retail Direct Volume is considered Personal Group Retail Volume (PGRV) not Personal Volume (PV)

## DIRECTOR OVERRIDES \*

1 STAR DIRECTOR 1 Primary Director Required	2 STAR DIRECTOR 2 Primary Directors Required	3 STAR DIRECTOR 3 Primary Directors Required
<b>8%</b>	<b>8%</b>	<b>8%</b>
	<b>10%</b>	<b>10%</b>
		<b>12%</b>

**Primary Directors** are either workups on your first level not placed by others or Quick Start Directors placed anywhere in your organization that you personally sponsored.

**Retail Direct Customers** are those who purchase products to be shipped directly from DWG on your behalf.

**Retail Customers** are individual sales that you transact from your inventory.

**Reductions** in PGRV requirements for director overrides result from Primary Directors participation in the Monthly Autoship Program. The amount of their autoship will reduce the PGRV director override requirement of their Personal Sponsor.

## EXECUTIVE OVERRIDES \*

AREA EXECUTIVE 3 Primary Directors Required	REGIONAL EXECUTIVE 3 Primary Directors Required	TERRITORIAL EXECUTIVE 3 Primary Directors Required	NATIONAL EXECUTIVE 3 Primary Directors Required	INTERNATIONAL EXECUTIVE 3 Primary Directors Required
<b>Monthly commission check total required to qualify for Executive Performance Bonuses</b> (You are promoted to the next Executive Level by achieving the required commission check totals for two consecutive months, of which 60% of that income must come from Director Overrides.)				
<b>\$2500</b>	<b>\$5000</b>	<b>\$7500</b>	<b>\$12000</b>	<b>\$16000</b>
<b>8%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>	<b>8%</b>
<b>10%</b>	<b>10%</b>	<b>10%</b>	<b>10%</b>	<b>10%</b>
<b>12%</b>	<b>12%</b>	<b>12%</b>	<b>12%</b>	<b>12%</b>
<b>4%</b>	<b>4%</b>	<b>4%</b>	<b>4%</b>	<b>4%</b>
<b>INFINITY BONUS</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>	<b>7%</b>
<b>INFINITY BONUS</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>	<b>9%</b>
<b>INFINITY BONUS</b>	<b>10%</b>	<b>10%</b>	<b>10%</b>	<b>10%</b>
<b>INFINITY BONUS</b>	<b>11%</b>	<b>11%</b>	<b>11%</b>	<b>11%</b>
<b>INFINITY BONUS</b>	<b>INFINITY BONUS</b>	<b>INFINITY BONUS</b>	<b>INFINITY BONUS</b>	<b>INFINITY BONUS</b>

### \*RETAIL PROFITS & COMMISSIONS

These percentages are based on purchases made by YOUR personally sponsored distributors. Purchases made by others in your personal group are shared with their personal sponsor per this chart.

### \*DIRECTOR OVERRIDES

To qualify for the Director Overrides, you must have at least \$1000 PGRV of which at least \$100 is PV.

### \*DIRECTOR OVERRIDES with COMPRESSION

To qualify for Override Compression, you must qualify for DIRECTOR OVERRIDES and your PGRV plus your PDGV must equal at least \$2500.

### DEFINITIONS:

PV - (Personal Retail Volume) Your personal purchases.

PGRV - (Personal Group Retail Volume) Your personal purchase plus any purchases by your group.

PDGV - (Primary Director Group Volume) The PGRV of your primary directors.